



# Join The Team

**Managing Director**  
Business Durham



# Welcome

Durham has ambitious plans to build on its proud industrial heritage with investment of around £3 billion. We are creating more jobs and encouraging more start-ups than ever before.

## **Last year we delivered:**

- 1,046 businesses engaged
- 619 businesses assisted
- 1,292 jobs created/safeguarded
- 19 inward investors secured
- £37.9M GVA growth
- £6.65M secured for businesses
- 846 people engaged in enterprise
- 172 business start-ups
- 89.5% occupancy within Business Durham property portfolio

**We are already  
delivering  
more, there has  
never been a  
better time to  
join Business  
Durham.**





# Business Durham, the business support service

Business Durham is the business support service of Durham County Council.

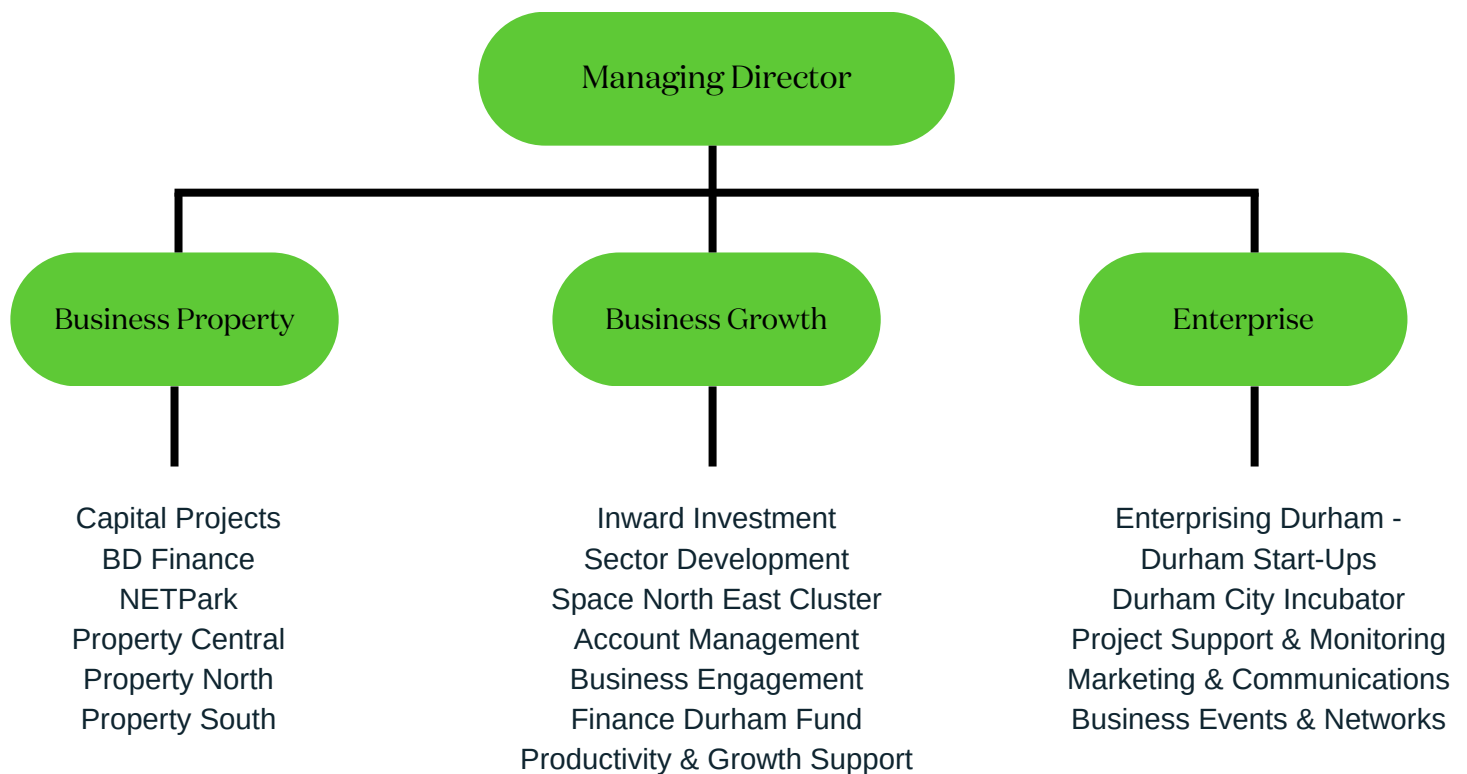
As part of the Regeneration, Economy and Growth Directorate our mission is to enable business growth and deliver more and better jobs and a strong competitive economy for Durham.

**To support the delivery of the County Durham Inclusive Economic Strategy we have four strategic aims we are working towards:**

1. Communicating Durham's powerful value proposition to attract and support business investment and growth.
2. Strong financial performance enabling sustainable investment in the property portfolio and business services to unlock economic growth.
3. Delivering integrated support to businesses at all stages, from early stage to subsequent growth and expansion, to support sustainability and accelerate growth.
4. Enhancing the existing enterprise and innovation ecosystem, leveraging the strengths of major employment and key opportunity sectors to create a thriving economy.



# Business Durham Team Structure





# No Ordinary County

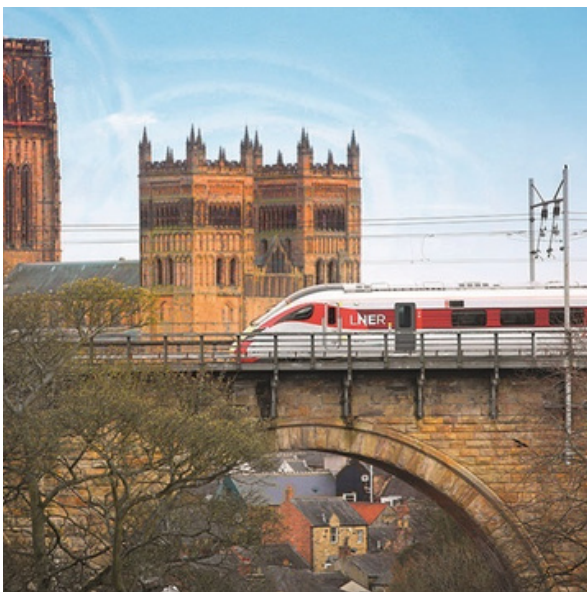
Durham is the geographic and economic heart of the North East, its largest economy and we are determined to continue to drive growth and opportunities in the region.

A county rich in the heritage of industry and home to world-leading companies like Caterpillar, Hitachi Rail, Filtronic and Kromek.

A hotbed for innovation, with significant growth in Advanced Manufacturing; Digital and Fintech; Electrification; Life Sciences and Healthcare, and Space and Satellite Applications.

With a population of more than 530,000, including 18,800 students, Durham is growing at a rate of 16%, significantly above regional and national comparators, with an economy worth £12.1 billion with a focus on its expanding ho-tech and space sectors.

With ambitious growth plans to add to the existing 14,475 businesses and 182,000-plus highly skilled jobs already on offer, the future is exciting and now is the time to join our ambition





# Managing Director

## Grade: HoS3

This is more than a leadership position, it is a catalyst for transformation. The Managing Director of Business Durham must be a visionary, driving ambitious plans to supercharge the county's economy.

### **A Rare Opportunity to Lead Transformation**

You will occupy a high-profile, influential role at the centre of the County's economic development and growth agenda, translating bold policy into measurable, impactful programmes.

The successful candidate will inherit a high-performing and dedicated team responsible for delivering significant economic impact across County Durham. The new Managing Director must recognise and champion the experience and commitment of this team, to unlock the next ambitious phase of growth and solidify County Durham's position as the economic engine of the North East.

Your leadership and vision will provide the strategic direction to position County Durham as the premier destination for business investment, high-growth enterprise, and innovation.



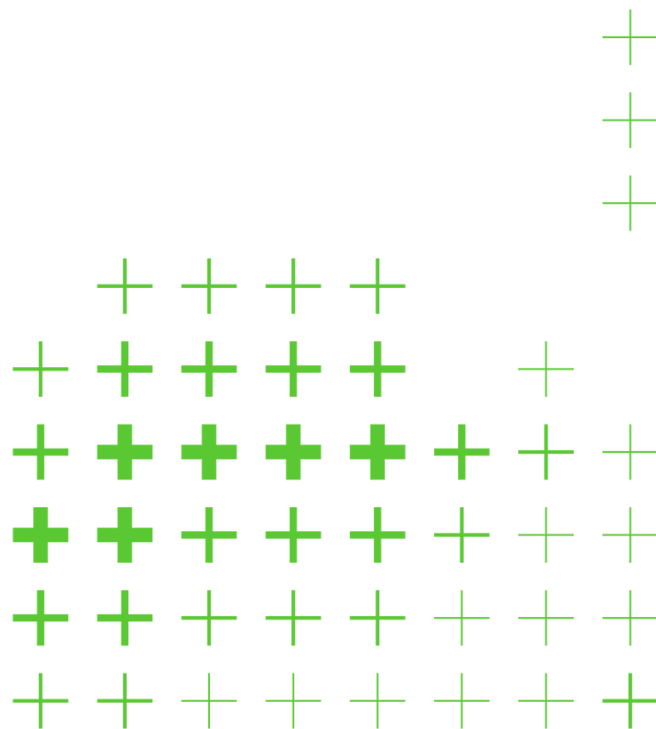
You will be setting the overarching narrative and priorities for Business Durham, which will have a significant impact on the future performance of North East England's biggest economy.

As a driving force for investment and innovation, you will shape economic policy into action, attracting inward and foreign direct investment that encourages innovation across key sectors—from Advanced Manufacturing and Fintech to Space and Life Sciences.

Your role will oversee the unlocking of strategic assets, focusing on the long-term strategic positioning and development of key innovation and employment sites. This will ensure that assets like NETPark, Jade Business Park, and Forrest Park reach their maximum economic potential.

Your commercial acumen will enable you to take strategic responsibility for managing Business Durham's diverse commercial property portfolio is driving revenue, profitability, and sustainable growth. This includes overseeing the £20m Finance Durham Fund to fuel high-growth businesses.

As Managing Director of Business Durham, developing powerful, strategic relationships with local, regional, national, and international stakeholders is a vital element of the role. Working in partnership with diverse organisations, such as the North East Combined Authority (NECA) and Durham University, as well as global investors, your contribution will ensure that Durham is truly 'open for business'



## **A Legacy for County Durham**

The successful candidate will be a commercially astute leader, ready to accelerate growth and deliver outcomes that enhance resilience, inclusivity, and competitiveness.

You will be joining an organisation with an explicit mission: to enable business growth and deliver more and better jobs for a strong, competitive economy. This role is the linchpin in realising the County Durham Inclusive Economic Strategy. If you are a visionary leader with a proven track record for transformational economic leadership, ready to make a lasting difference, we invite you to apply.







# Living In Durham

## Quality of life

There's a huge variety of things to see and do in Durham and the wider North East region:

- Visit historic museums or medieval castles
- Explore the colourful and dramatic landscape of Durham's heritage coast
- Take advantage of the county's busy events programme
- Make the most of Durham City's vibrant retail and hospitality offering
- Participate in or spectate at a diverse choice of sporting activities



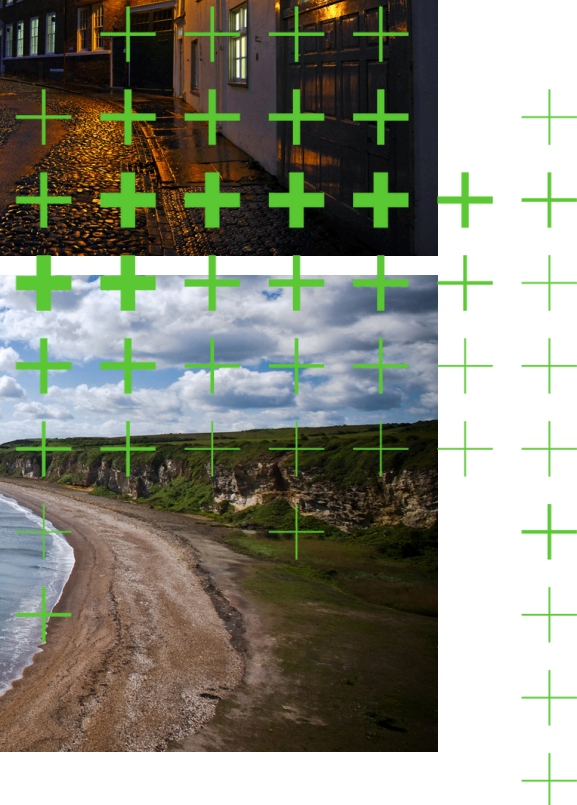
## Housing to suit all tastes and budgets

Durham boasts a fantastic range of housing options to suit all tastes. It has high-quality, new-build developments including stunning executive homes and more traditional period properties in an unrivalled choice of rural, coastal and urban locations. House prices are, on average, the least expensive in the UK at £144,935 – around 43% cheaper than the national average.

## High performing schools

More than 87% of primary and secondary schools in County Durham are rated “good” or “outstanding” by Ofsted – the third highest percentage of any English region.

In terms of independent schools, there are five primary schools, six secondary schools and three sixth form colleges – so plenty of choice.





# Rewards and benefits

We want to be sure that every member of staff feels valued and rewarded for their individual contribution. As an employee of Durham County Council you will have access to a variety of rewards and benefits.

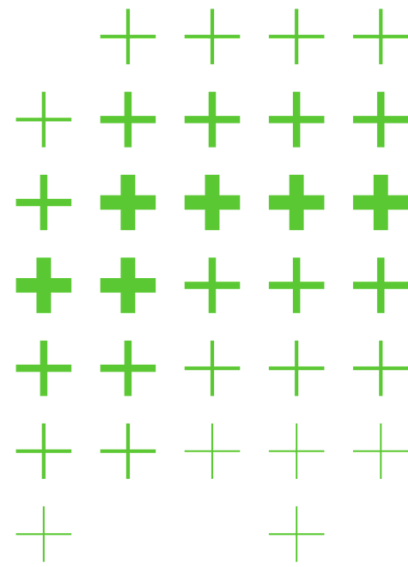
Our benefits package is comprehensive and includes flexible working arrangements to support the wellbeing of our people.

## The package

- 27 days holidays per year increasing to 32 after five years continuous local government service
- Option to purchase up to 10 additional days annual leave per year through our salary sacrifice scheme
- Bank holidays
- Flexible working hours (core hours, minimum working day, credit / debit arrangements, up to 13 additional flexi days per year)
- Contributory career average salary pension scheme
- Discounted gym membership
- Employee Assist Scheme
- Hybrid working
- Trade Union membership
- Car salary sacrifice scheme
- Cycle-to-work scheme
- Discounted gym membership
- Retail discounts
- Travel loan scheme

## Health & wellbeing

Wellbeing is defined as feeling good and functioning well physically, mentally, and socially. We all experience a sense of wellbeing differently and as an employer, we want to support every member of staff to feel and function at their best.



# Rewards and benefits

## Health and wellbeing (continued)

Our package of initiatives and opportunities includes:

- Employee Assistance Programme
- Eye tests for VDU users
- Mental Health First Aiders
- Occupational Health Services
- Wellbeing Portal with information, advice and support on a wide range of health topics

## Employee networks

We have established several groups to enable our employees and their allies to meet, share ideas and raise awareness. These include:

- Disability and allies' staff network
- LGBT+ and allies' staff network
- Working carers peer support group
- Black and minority ethnic workers staff network

## Learning and development

An excellent and broad range of learning and development opportunities are available to all staff to ensure your personal and professional development is supported. You can expect:

- Access to e-learning
- Access to professional qualifications
- An annual performance appraisal
- Coaching and mentoring
- Comprehensive induction

